

RE/MAX BALLOON GROUNDED WHILE WASHINGTON PARK SOARS

While Team Re/Max was disappointed it didn't get off the ground in Australia, Washington Park homeowners are still flying high. The change in the average price per square foot in the neighborhood has ballooned to between 7% and 19% in 1998. When will it stop? If January 1999 sales are any indication of the year to come, NO TIME SOON!

If you are thinking of making a move this year, there are still opportunities for fair value in this market. Shelley Bridge is not an ordinary sales person but rather a real estate consultant whose business is comprised

mainly of those who have been referred to her by the many satisfied customers she has served in the last 17 years. Because of the referrals, Shelley does not need to spend time looking for new clients. This affords her the time to sit down with you and help you explore your options for your real estate future.

For a free, no obligation consulting session with Shelley, call her directly at 303-331-4562 or 1-800-765-7110 X 562 or return the card below. You may also request the detailed, twelve page sales report that Shelley used to prepare this summary.

1 9 9 8 W A S H I N G T O N P A R K S O L D H O M E S

Sales Price

Sales Price	East Side								West Side											
	University Blvd. (West Side)				Marion to University				Downing, Corona and Ogden				Emerson to Sherman				Lincoln St.			
	1998	1997	1996	1995	1998	1997	1996	1995	1998	1997	1996	1995	1998	1997	1996	1995	1998	1997	1996	1995
\$0 - 99,999	-	-	-	1	-	-	1	4	1	-	-	1	6	8	20	24	2	1	1	3
\$100,000 - 129,999	-	1	-	1	3	-	3	15	-	4	2	11	14	18	18	56	6	1	2	1
\$130,000 - 159,999	1	-	1	1	1	7	8	30	2	9	18	20	41	54	56	32	8	3	2	2
\$160,000 - 189,999	-	2	-	-	10	16	37	47	10	8	15	15	32	51	28	21	4	1	1	-
\$190,000 - 219,999	2	2	1	-	33	55	38	32	16	7	7	10	27	19	12	7	3	-	-	-
\$220,000 - \$249,999	-	-	-	-	33	28	30	17	11	8	5	4	19	5	1	5	-	-	-	-
\$250,000 - \$279,999	-	1	-	-	25	20	8	7	8	7	4	3	5	1	2	-	-	-	-	-
\$280,000 - 309,999	-	-	-	-	23	14	8	3	8	5	1	2	5	-	1	-	-	-	-	-
\$310,000 - 339,999	-	-	-	-	11	5	4	4	3	-	3	1	1	-	-	-	-	-	-	-
\$340,000 - 369,999	-	-	-	-	11	5	4	5	5	-	-	-	1	-	-	-	-	-	-	-
\$370,000 - 399,999	-	-	-	-	8	3	1	1	1	-	-	-	1	-	-	-	-	-	-	-
OVER \$400,000	-	-	-	-	14	14	10	10	3	2	1	-	-	-	-	-	-	-	-	-
TOTAL SOLD	3	6	2	3	172	167	152	175	68	50	56	67	152	156	138	145	23	6	6	6
Avg. Price/Sq. Ft.	\$131.49	\$122.65	\$138.32	\$118	\$200.03	\$171.81	\$163.33	\$147	\$178.21	\$158.30	\$144.45	\$137	\$149.19	\$129.67	\$120.74	\$107	\$107.35	\$88.96	\$97.46	\$68
High Price/Sq. Ft.	\$155.60	\$144.09	\$167.25	\$130	\$306.23	\$295.72	\$221.28	\$201	\$265.05	\$219.64	\$197.86	\$170	\$235.50	\$213.00	\$200.30	\$160	\$174.07	\$140.64	\$122.38	\$95
Low Price/Sq. Ft.	\$112.88	\$112.27	\$109.38	\$101	\$117.61	\$93.97	\$80.77	\$82	\$86.76	\$77.02	\$89.35	\$65	\$88.98	\$71.43	\$63.13	\$57	\$58.04	\$68.75	\$73.37	\$52
Annual % Change	+7%	-12%	+18%	+14.6%	+16%	+6%	+12%	+8.8%	+13%	+10%	+6%	+9.6%	+7%	+8%	+13%	+8%	+19%	-9%	+44%	+3%

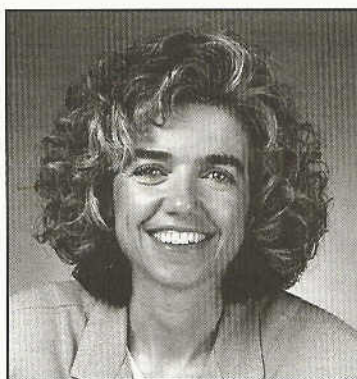
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- I would like to know the market value of my home.
- I am interested in a new home.
- I am interested in investment property.
- Please send me a copy of your 13 page detailed report.



Shelley Bridge

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NAME _____

PHONE _____

STREET _____

CITY _____

STATE _____

ZIP _____

(If your home is presently offered for sale, this is not intended as a solicitation of that listing.)